

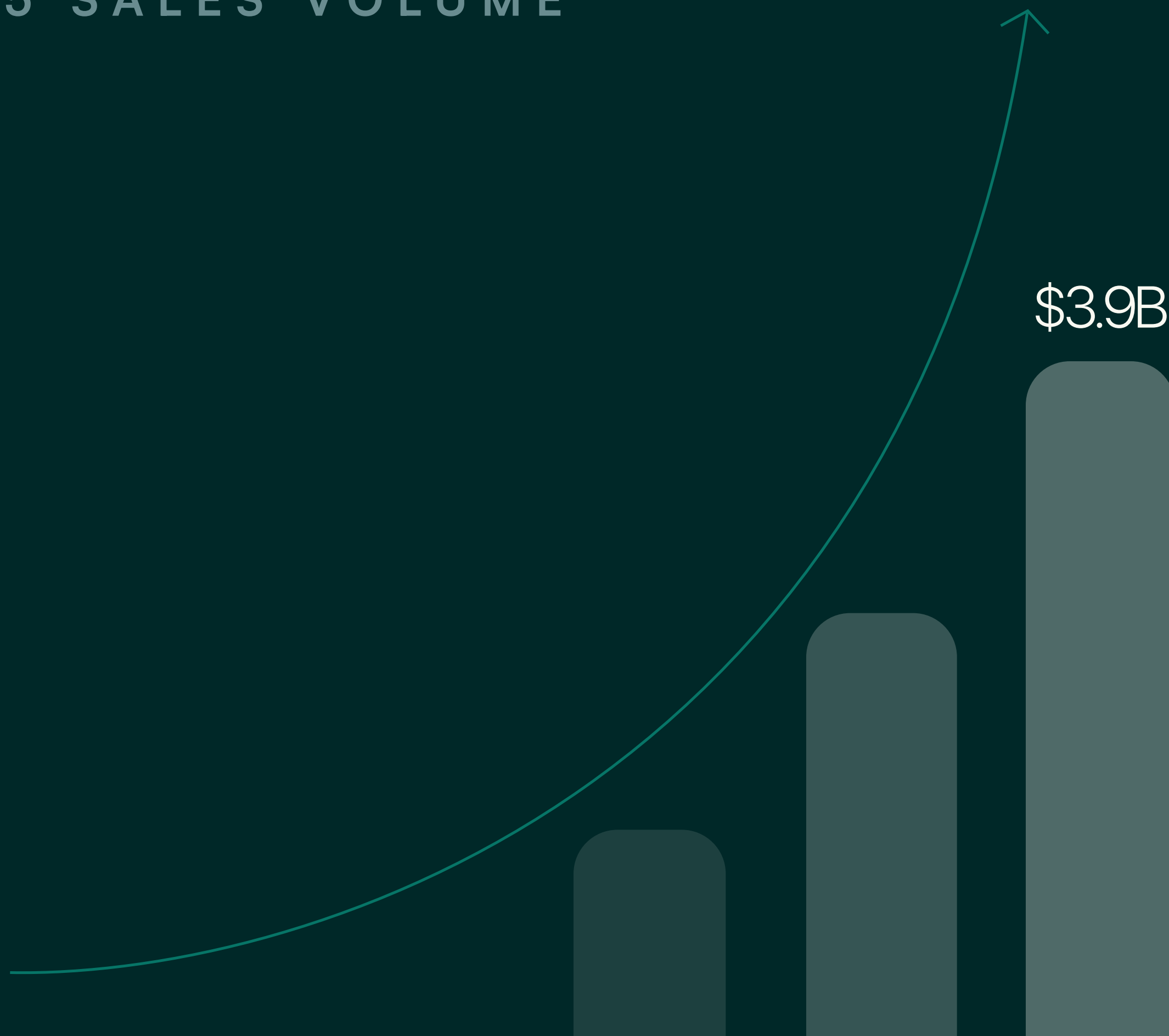


SURMOUNT

The 2025 Report

YEAR IN REVIEW

2025 SALES VOLUME



\$3.9B

Total Annual Sales Volume

TRANSACTIONS CLOSED NATIONWIDE

1,250

Transactions

46

States Transacted



OVER TWO DECADES OF LEADERSHIP

\$44B+

Lifetime Transaction Volume

16K+

Properties Sold

25+

Years

500+

Available Listings

#1 Net-Lease Investment Advisor

Leading across all net-lease property types.

Automotive Service

Restaurant

Specialty Use

Car Wash

Education

Grocery

Dealer

Medical Office

Convenience

Pharmacy

Industrial

Multi-Tenant

MARKET LEADERSHIP

WE HELPED MAKE BONUS DEPRECIATION 100% AGAIN (& PERMANENT)

\$1B+

in Bonus Depreciation Eligible Assets Sold

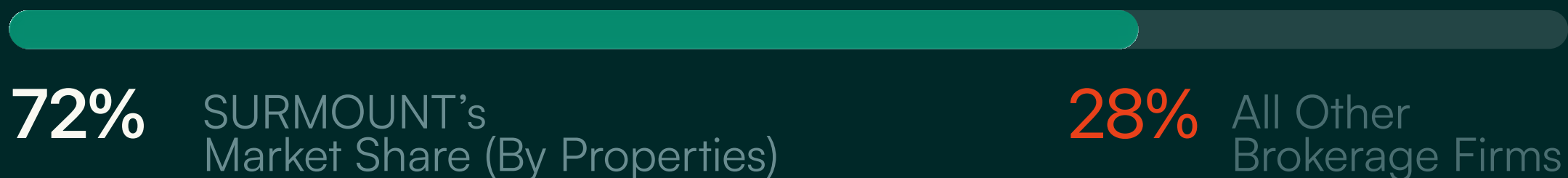
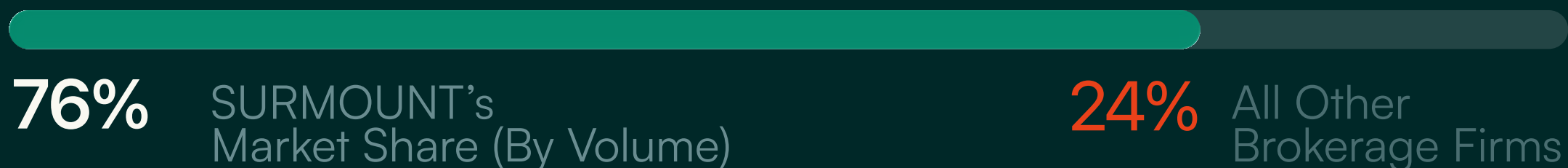
COMMERCIAL OBSERVER

“BIG WINNER IN TRUMP’S BIG, BEAUTIFUL
BILL? CRE BONUS DEPRECIATION”

CAR WASH DOMINANCE

~75%

Market Share of Total Car Wash Transactions



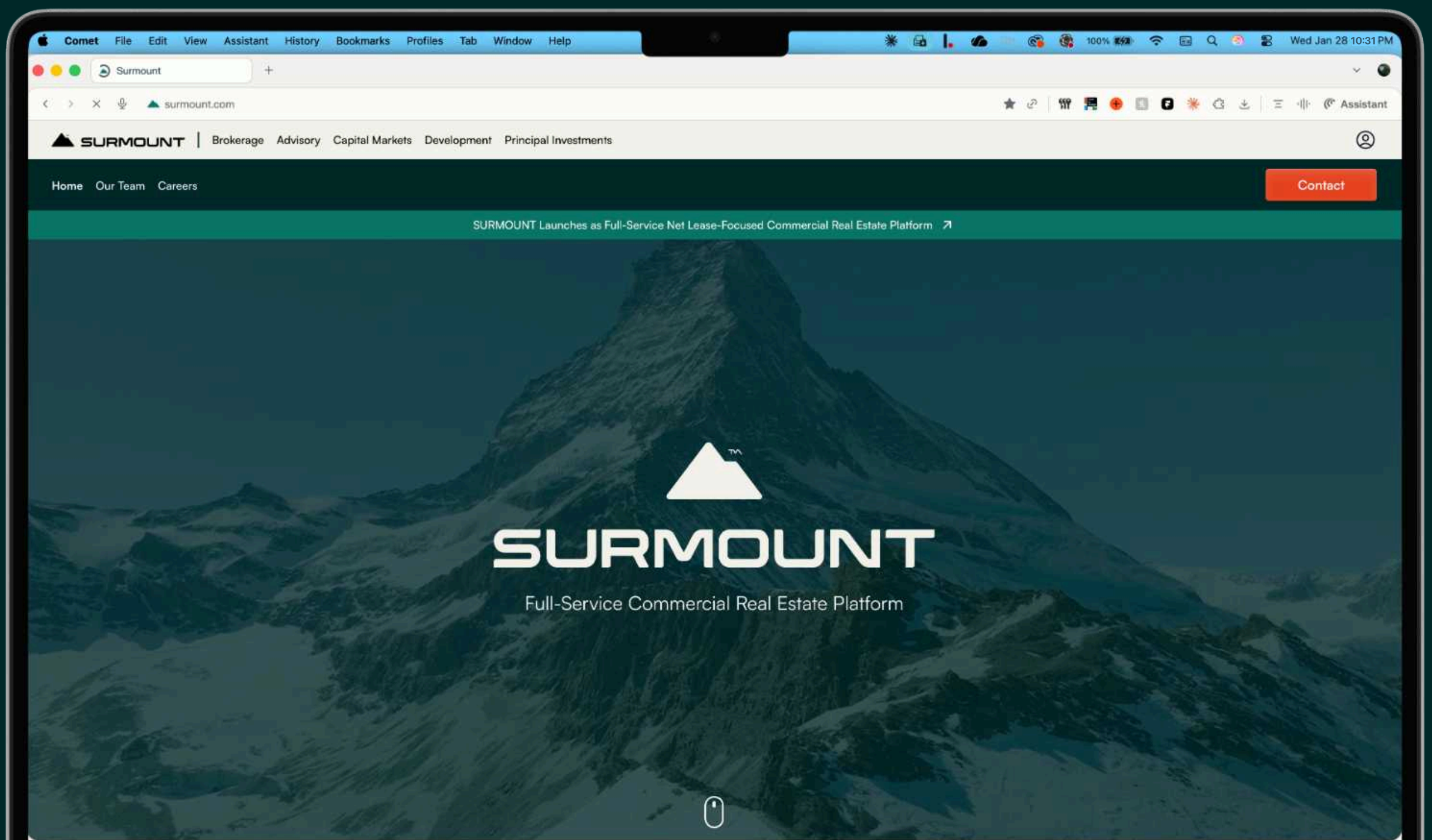
BRAND TRANSFORMATION

We launched SURMOUNT™

Full-Service Commercial Real Estate Platform.



SURMOUNT



BEYOND BROKERAGE

New Capabilities, Same Expertise.

We Launched a **Capital Markets** Platform

\$300M+

Loans Closed in 2025

SURMOUNT **Advisory**

\$1.5B+

Total Lifetime Rent Savings

SURMOUNT **Development**

200

Lifetime Development Projects

EXPANDING OUR REACH

1185

Avenue of the Americas

NEW Office HQ

Opening Spring 2026 in New York City



COMMERCIAL OBSERVER

“CRE Firm Surmount Signs 30K Lease at 1185 Avenue of the Americas”

WE LAUNCHED

SURMOUNT
California



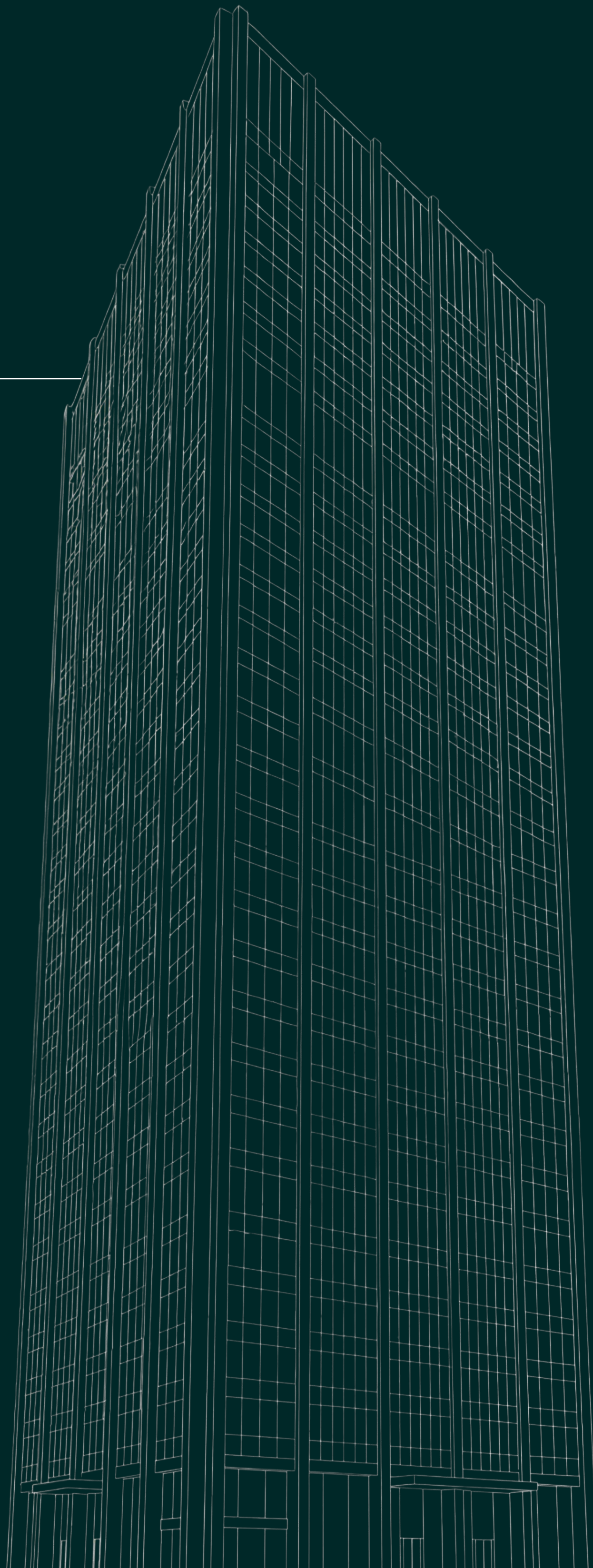
COMMERCIAL OBSERVER

“Relaunched Surmount Taps Century Partners’ Kyle Gulock For L.A. Office”



Expanded Our Advisory Reach in Europe

France, UK, Spain, Germany, Sweden, Italy, Netherlands, and Norway



OUR TEAM

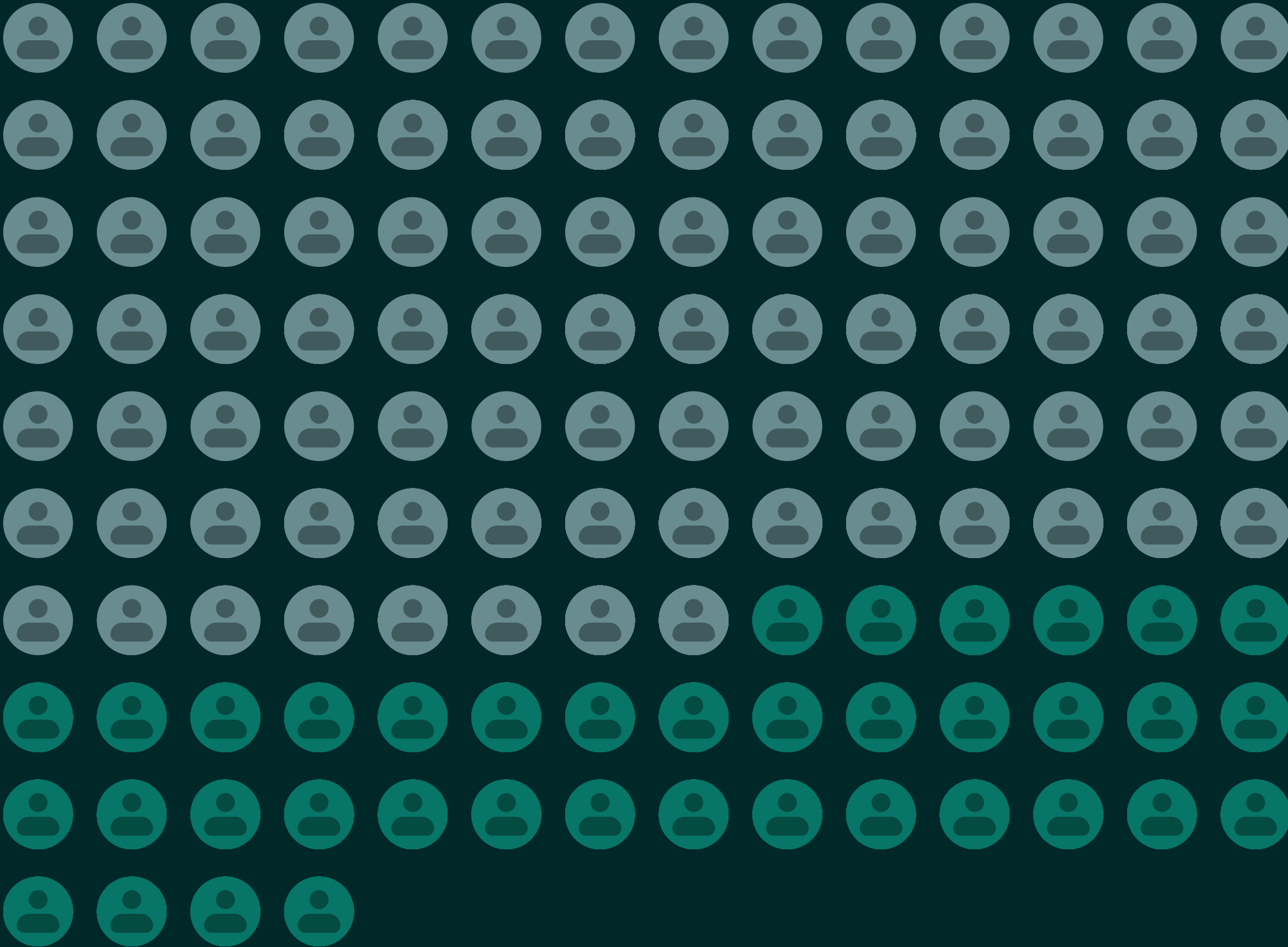
140

Team Members

↑ 40% since 2023

28

Cities Team Presence



● 120 in 2024

● +20 in 2025

ON THE ROAD

70+

Conferences Attended



NADASHOW



THE CAR WASH SHOW™



750K+

Miles Traveled
by Our Team

2,500+

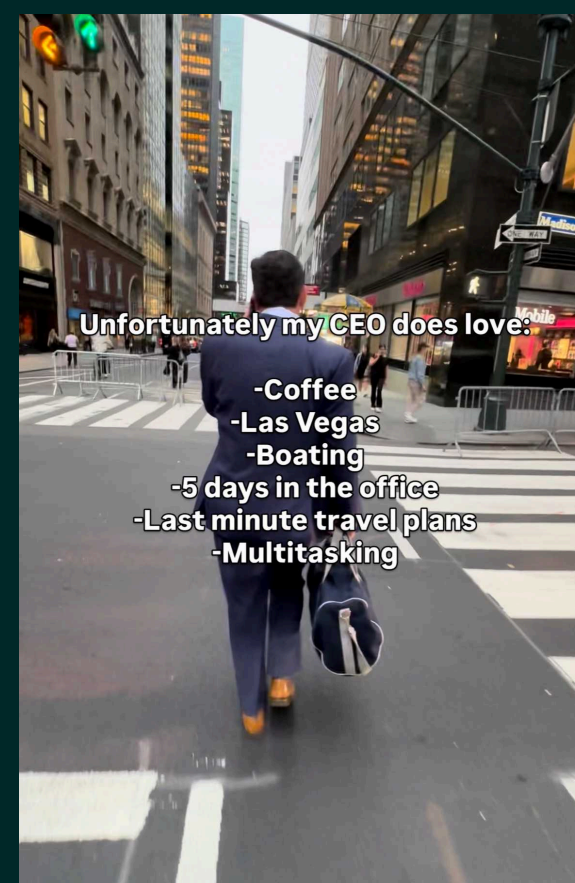
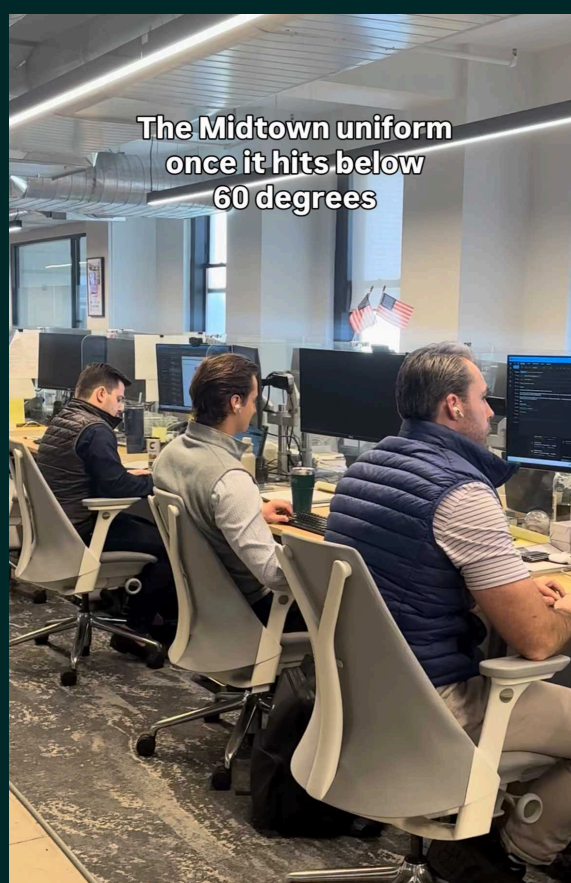
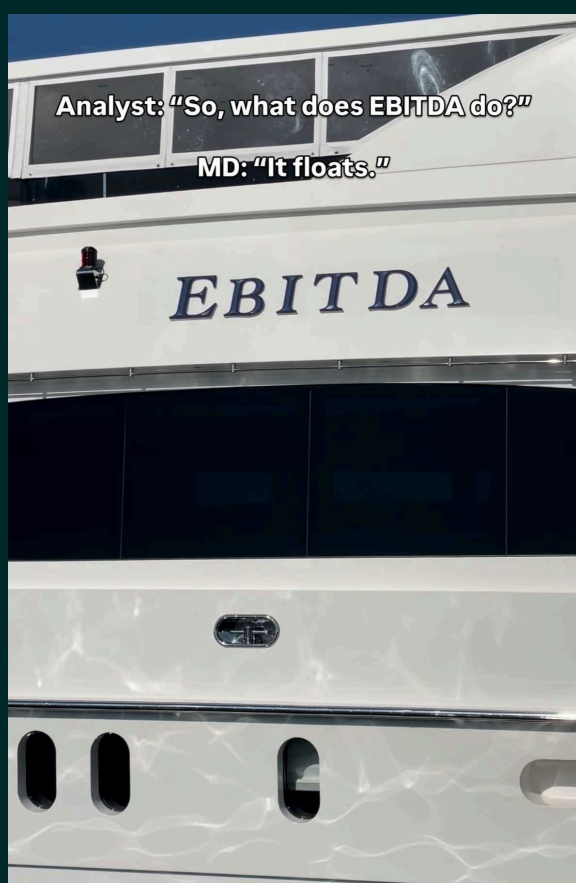
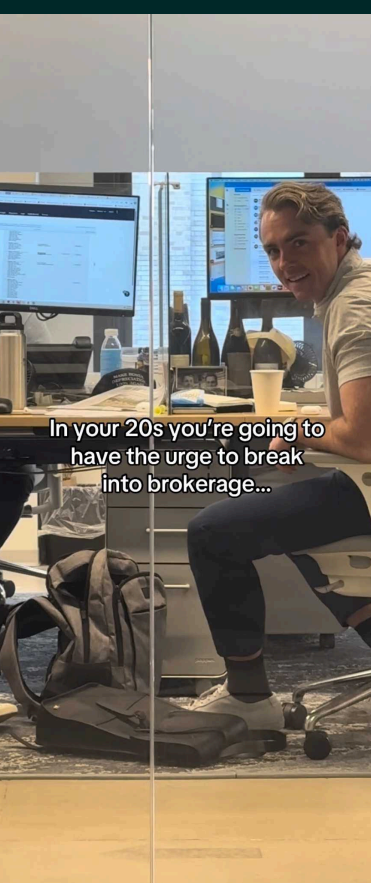
Hours Traveled
to Meet Clients



SURMOUNT SOCIAL

Our Most Viral Year Yet.

15,000,000



More than 15M+ Views

IN THE PRESS

FEATURED IN

COMMERCIAL OBSERVER

NNN Pro [SURMOUNT] Adds Chris Marks to Lead New Capital Markets Business

The Washington Times

America's Comeback Starts with Extending and Expanding Full Expensing

GlobeSt.

New Federal Tax Incentives Provide Big Boost to California's Car Wash Sector

connectcre

SURMOUNT Relocates NYC Headquarters to SL Green's 1185 AOA

LOS ANGELES BUSINESS JOURNAL

Surmount to Break Into West Coast

CoStar™

Net-lease services firm ready to 'supercharge' growth with expanded New York headquarters

AUTOBODYNEWS

Sale-Leaseback: Pros and Cons Shop Owners Should Consider Before Making a Move

NEW YORK BUSINESS JOURNAL

Commercial real estate platform Surmount to more than double New York City headquarters

ALM | GLOBEST.COM

INFLUENCERS
IN NET LEASE

— 2025 —

LOOKING AHEAD

"2025 was a defining year. Launching SURMOUNT and delivering for our clients at scale reinforced what I've believed for over 25 years: invest in people, relationships, and execution, and the results follow."



Glen Kunofsky,
Founder, CEO of SURMOUNT



"This year was about expanding our platform, executing for clients, and positioning SURMOUNT for what's next. With improving market sentiment, more active capital, and growing opportunity for disciplined execution, we feel well positioned for the year ahead."



Nico DePaul,
Senior Managing Director, COO of SURMOUNT



Join Our Growing Team.

Contact us or visit our website for more information.

[Learn More](#)



SURMOUNT

NYC

275 Madison Avenue
13th Floor
New York, NY 10016

33.9814004,-118.4549046

BOS

120 Water Street
5th Floor
Boston, MA 02109

42.3582875,-71.0545411

PHX

7150 East Camelback Road
Suite 237
Scottsdale, AZ 85251

33.5027919,-111.9268109

CHI

1720 West Division Street
2nd Floor
Chicago, IL 60622

41.9035457,-87.6708107

LA

Coming
Soon